



Can you tell us a little about your background and what led you to join Orifarm CTS?

After starting my career as a Technician in Hospital Pharmacy, I have spent the last 25 years specialising in clinical trial supply chain with positions in project management, operations and leadership. Prior to joining Orifarm I was running a very successful niche consultancy and had made the decision that I would never take a 'real' job again. However, when I spoke with Thomas Brandhof and Erik Sandberg at Orifarm, I was genuinely inspired by their plans for the CTS business at Orifarm. The ambitious plans coupled with what appeared to be a super positive company culture coaxed me back into regular employment (and I don't regret it one bit).

What inspired you to pursue a career in Clinical Trial Supplies?

Early in my career I was working in a hospital pharmacy where we were running a clinical trial that could only be handled by men or women not of child bearing age. At the time I was the only male in the department and the second criteria was more tricky to determine. I was given additional training in clinical trial basics which fascinated me and I haven't looked back since.

What are some of the key experiences in your career that have shaped you professionally?

It's all about the people I've met along the way, whether customers, patients or colleagues. Gaining an understanding of how each of us can have either a positive or negative effect on our colleagues and people around us and ultimately how we can positively impact the lives of patients through the work we do.

What are the most rewarding aspects of your job?

Knowing that what we do helps develop life changing new treatments for patients. I get a real kick when I see new product launches where I/we have played our part in the success of clinical trials for that product.

What skills do you find most crucial in your role?

Being curious and Listening! Listening to customers, colleagues peers and leaders. How can we best serve patients and customers if we don't take the time to investigate and listen to their needs?

What do you enjoy most about working with your team?

Leadership is a privilege. Seeing team members grow and develop their skills and careers whilst delivering needs of patients and customers is what gets me up in the morning. Fostering a culture of collaboration as a team for joint success and supporting those that need help.

What advice would you give to someone looking to pursue a career in your field?

Clinical Trial Supplies is a very specialised area of our industry, speak to people who have experience and grow a network of trusted advisors. Attend as many industry events as you can and soak up the experience on offer.